



For Immediate Release

June 16, 2015

CONTACT: Brian Lake
HBR Consulting
312.201.8400

HBR Consulting Continues Expansion of Law Department Services by Adding Legal Operations & Contracts Lifecycle Management Expert Wafik Guirgis

June 16, 2015 (Chicago, IL) — HBR Consulting LLC (www.hbrconsulting.com) today announces that **Wafik Guirgis** has joined the firm as a Senior Director in its Law Department Consulting Practice.

“We continue to add extremely talented consultants to our law department team,” says CEO Christopher Petrini-Poli. “Wafik’s expertise directly aligns with our clients increased focus on efficiency in contract management, both in law departments and law firms. We are excited to have Wafik join the HBR team.”

Mr. Guirgis, formerly a Senior Director of Law Department & Contract Management at Huron Legal and a Vice President with Merrill Lynch’s Legal Operations group, comes to HBR with a wealth of experience having spent over 16 years within the legal industry delivering strategic, operational and technology services to Fortune 500 law departments. Wafik is at the forefront of providing legal operations and contract management organizational, process and system strategy with a focus on shared service/center of excellence implementation while applying innovative approaches to automate matter and contract triage by risk, complexity and other key characteristics.

“I couldn’t be more excited to join the HBR team in providing innovative solutions and services for our clients,” Mr. Guirgis says. “I look forward to assisting law departments and contracting functions in achieving operational excellence through the efficient use of resources, the optimization of process, and the most practical and affordable use of technology.”

Law Department Consulting Practice Leader Kevin Clem adds, “Wafik brings greater depth to our legal operations and technology consulting team. His broad experience in legal technology and his focus on contract management is perfectly aligned with our strategy and the needs of our clients. We are excited about the role he will play in our continued growth.”

Mr. Guirgis holds a Bachelor’s Degree from Baruch College and has won visionary awards for various implementations of technology solutions used to support complex regulatory and law department management business processes. Mr. Guirgis is based in the New York metro area and will lead HBR’s corporate contracts practice nationwide.

About HBR Consulting

HBR Consulting (www.hbrconsulting.com), formerly Hildebrandt Baker Robbins, is globally recognized as the leading business operations and technology consulting firm with more than four decades of experience. We partner with law firms and corporations to increase efficiencies, improve profitability and navigate strategic changes.

312.201.8400