

Part 1: Standard Report Pricing (required)

Does your firm have a participation agreement? The Participation Agreement is a simple contract that states in return for a discount of \$1,500 on the 2016 Report Package, your company agrees to submit data to our 2017 Survey. Please see Page 3 to view the Agreement.

Check only one box which applies.

Your Participation Status	Check	Price of Full Report
Law Departments without a participation agreement		\$6,000
Law Departments with a participation agreement		\$4,500

Part 2: Report Selections (required)

Please choose any three reports that you wish to receive as part of your Standard Report Package. You may choose any **LDM (Law Department Metrics report)** or **COM (Compensation report)** report from the 'Standard Reports' and 'Subgroup Reports' lists provided below. Note: Additional reports are an added cost of \$850 each.

Please indicate your selections with the check boxes.

Standard Reports

LDM	COM		
		All Participants Reports	This report contains data from all of the participating companies, whereas the reports below are sub grouped by category.

Subgroup Reports by Industry

LDM	COM		LDM	COM		LDM	COM	
		Banking & Diversified Finc'l Svc.			Energy			Media/Communications
		Basic Resources			Food & Beverages			Non-Profit
		Biotech, Pharma & Med. Dev.			Healthcare Services			Retail
		Business & Technology Svcs.			Insurance - Health			Technology
		Chemicals			Insurance - Multi-Line			Transportation
		Consumer Products			Insurance - P&C			Utilities
		Diversified Financial Svcs.			Manufacturing - Industrial			Energy & Utilities
		Education			Manufacturing - Other			

Subgroup Reports by Revenue

LDM	COM		LDM	COM		LDM	COM	
		>\$1 Billion ≤ \$3 Billion			>\$6 Billion ≤ \$10 Billion			>\$20 Billion ≤ \$40 Billion
		>\$3 Billion ≤ \$6 Billion			>\$10 Billion ≤ \$20 Billion			>\$40 Billion

Subgroup Reports by Number of Lawyers

LDM	COM		LDM	COM		LDM	COM	
		1 to 10 Lawyers			26 to 50 Lawyers			> 100 Lawyers
		11 to 25 Lawyers			51 to 100 Lawyers			

Subgroup Reports by Region

LDM	COM		LDM	COM		LDM	COM	
		California only			New York City only			Northeast except NYC
		Mid-Atlantic			New York Tri-State			South
		Midwest			Northeast			West

Part 3: Would you like an e-copy of the Part II Compensation Report? (optional)

If you would like to receive an electronic copy of the Compensation Report(s) via email, please complete the Data Release Agreement below.

Neither printed nor electronic versions of the 2016 HBR Law Department Survey reports may be forwarded, distributed, or shared with any person outside the subscriber company without the explicit prior written consent of HBR Consulting LLC. The 2016 HBR Law Department Survey reports are only for the internal use of subscriber companies.

In full agreement to these terms, I, on behalf of my company, request the release of the electronic version of the 2015 HBR Law Department Survey reports.

Signed: _____
 Print Name: _____
 Title: _____
 Date: _____
 Email: _____

Part 4: Order Sub-total Information (If left blank, HBR staff will complete)

Amount	\$	_____
Past Participant Discount (if applicable)	\$	_____
Additional Copies	\$	_____
Subtotal	\$	_____
Applicable Sales Tax	\$	_____
Total Due	\$	_____

Part 5: Your Billing Information (Required)

Payment Method: Credit Card: Invoice:

Company:		
Name:	Title:	
Address:		
City:	State/Province:	Postal Code:
Country:	Phone:	Email:

Credit Card Type:	
Credit Card #:	Expiration:
Signature:	Date:

Part 6: Your Shipping Location and Delivery Options (Required, if different from Billing Information)

Name:	Title:	
Address:		
City:	State/Province:	Postal Code:
Country:	Phone:	Email:

Please submit this order form to the HBR Law Department Survey Staff via:
Email: lawdepartmentsurvey@hbrconsulting.com
For questions regarding your order, please contact Jan Reddington at 215-628-3409

In exchange for the discounted price of \$4,500 for three Reports from the **2016 Law Department Survey**, _____ (“Company”) commits to participate in the HBR Law Department Survey in 2017. If the Company fails to meet the requirements for participation, it will be responsible for paying the balance due on the 2016 non-participant price of \$6,000. This agreement does not obligate the company to purchase any future survey reports.

The participation requirement will be the completion of data forms as prepared by HBR Consulting, LLC.

Signed: _____
Print Name: _____
Title: _____
Company: _____
Email: _____
Phone: _____
Date: _____

Please return to the Law Department Survey Staff via email to lawdepartmentsurvey@hbrconsulting.com.